

MONTHLY INVESTMENT UPDATE



LATEST NEWS & INFORMATION

| PROPERTY MARKETS: THE STATE OF PLAY

With expectations of further cuts to official interest rates by the Reserve Bank some economists are now predicting capital city price growth of between 2%- 4% across Australia over the next 12 months.

This is in contrast to where the market was at earlier this year and certainly late last year. So what's changed? Well certainly the recent .25% cut in rates added to buyer confidence along with expectations of more to come but greater certainty around taxation due to the election result and APRA's proposed changes to mortgage serviceability tests also helped change market sentiment.

Despite not all banks passing on the full benefit of the recent rate reduction to mortgage holders, rates on term deposits have been further slashed and with expectations that the reserve bank could lower rates by a further .5% this year, further rate reductions on term deposits are likely.



WHY INVEST IN ASCF?

The recent property price fluctuations in the Sydney and Melbourne markets show the downside of investing in mortgage funds which undertake loan term loans greater than 12 - 24 months. Property market values can be impacted quite quickly by declining consumer confidence and the tightening of lending criteria by the banks.

This has been clearly evidenced over the last year as part of the effects of the Hayne Commission into banking. The consequences of long loan terms at loan to valuation ratios (LVR) greater than 75% mean that a \$750,000 loan against a \$1,000,000 property in a declining market would actually be 83.33% LVR should the property decline by 10% over a 12 - 18 month period and over 88% LVR should the property decline by 15% over an 18- 24 month period. If you factor interest arrears and recovery costs on a defaulting loan the loan to valuation ratio could quickly be closer to 95% potentially putting capital at risk.

Whilst the Sydney and Melbourne markets have now stabilised with the prospect of an increase in values in these markets in the latter half of the year, there are definitely benefits in investing in a mortgage fund such as ASCF which only provides short term loans. Short term loans are less susceptible to property market fluctuations as the market is less likely to move by any significant amount in a short period of time.

ASCF

The average loan term with ASCF is less than 5 months, with 90% of our loans approved for a period of 6 months or less. The maximum loan term ASCF is able to provide to borrowers is 12 months and if an extension is sought a new valuation is required to be undertaken prior to approval. At ASCF capital preservation is and always shall be our number one priority.



AN INTERESTING

with Joe Bennett Senior Relationship Executive

AN INTERESTING TRANSACTION

This month we were approached by a Sydney property developer on a Monday to provide urgent funding in order to complete one of his current developments.

The borrower was seeking \$900,000 including capitalised interest and fees for 3 months with a 6 month facility term.

The security offered was his personal home in Strathfield and a unit in Shoal Bay both as second mortgage security. We issued a letter of offer subject to valuation and confirmation of the 1st mortgage debt and had our valuer in Sydney inspect both properties the next day. The house in Strathfield was valued at \$5m and the unit in Shoal Bay \$600,000.

The 1st mortgage debt which was with a major bank was confirmed with the borrower's personal banker at \$2.4m allowing us to issue loan documents and settle the transaction on the Thursday afternoon. The interest rate charged was 24% per annum with a loan to valuation ratio of 59.29%.

ASCF CURRENT NET INTEREST RATES PAID TO INVESTORS

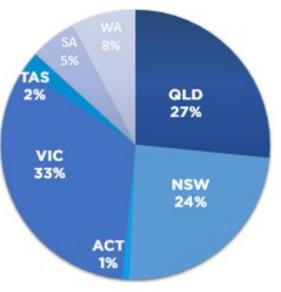


| ASCF#1 First Mortgage Fund | | ASCF#2 First and Second Mortgage Fund | |
|-------------------------------|----------|--|----------|
| Investment Term | Rate | Investment Term | Rate |
| 3 months | 6.25% pa | 3 months | 7.99% pa |
| 6 months | 6.50% pa | 6 months | 8.29% pa |
| 12 months | 6.75% pa | 12 months | 8.69% pa |

Rates paid are net of all fund costs and management fees.

ASCF CURRENT

To view a current summary of our loans as at 30th June 2019, please <u>click here.</u>





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| TION | Australian Financial Service Licence No. and Australian Credit Licence No. | 491201 |
| F | ASCF#1 Unit Price as at 28 June | \$1.00 |
| ΔÞ | ASCF#2 Unit Price as at 28 June | \$1.00 |
| Σ | Income Distribution for June | Paid |
| 0 R | ASCF #1 and ASCF #2 Funds under management as at 28 June | \$75,686,782.03 |
| Ň | Average Weighted Loan to Valuation Ratio ASCF#1 as at 28 June | 63.80% |
| | Average Loan Size ASCF#1 as at 28 June | \$682,269.33 |
| ND | Average Weighted Loan to Valuation Ratio ASCF#2 as at 28 June | 64.62% |
| FU | Average Loan Size ASCF#2 as at 28 June | \$504,435.88 |
| ≻ | Percentage of ASCF#2 1st Mortgage Loans on a Weighted Basis as at 28 June | 60.92% |
| Ш | Percentage of ASCF#2 2nd Mortgage Loans on a Weighted Basis as at 28 June | 39.08% |
| Х | | 39.08% |

SINCE COMMENCEMENT IN 2016

- All investors have received their interest distribution every month
 - All investors have had their request to redeem funds paid on time
- The value of investors initial investment has remained stable at \$1.00 per unit

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BENEFITS OF THE FUND

- Monthly interest payments to investors
- No construction loans to developers
- Low loan to valuation ratios with a maximum 80% loan of property valuation

- High liquidity fund due to the short-term nature of our loans
- * Capital stability
- Low risk profile to property market fluctuations with maximum loan term to borrowers of 12 months



Are you looking to invest in ASCF or increase your investment in the funds?

CALL US TODAY ON 1300 269 419

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